

## 2005 INTERIM FINANCIAL HIGHLIGHTS

For the half-year ended 30 June 2005

	<b>Six Months ended 30 June 2005</b>	Six Months ended 30 June 2004	% Change
	<b>€'000</b>	€'000	
<b>Turnover</b>			
Retail	<b>401,342</b>	340,438	17.9%
Telephone	<b>127,588</b>	105,828	20.6%
Online	<b>175,212</b>	107,832	62.5%
Total Group turnover	<b>704,142</b>	554,098	27.1%
<b>Operating Profit</b>			
Retail	<b>6,653</b>	12,238	(45.6%)
Telephone	<b>2,960</b>	2,305	28.4%
Online	<b>8,141</b>	3,646	123.3%
Total operating profit	<b>17,754</b>	18,189	(2.4%)
Profit after taxation	<b>15,796</b>	15,957	(1%)
Net Assets	<b>85,974</b>	66,961	28.4%
Basic earnings per share	<b>31.7c</b>	33.3c	(4.7%)
Diluted earnings per share	<b>31.0c</b>	31.6c	(1.7%)
Interim dividend per share	<b>7.75c</b>	6.20c	25%

Results for the half-year ended 30 June 2004 have been restated to reflect the recognition and measurement principles of International Financial Reporting Standards expected to be adopted for use in the European Union by 31 December 2005. See basis of preparation at note 1.